Philtec

E-NEWSLETTER

18 Apr 2007

YOUR SOURCE FOR THE LATEST SENSOR APPLICATION NEWS

2007 - It Was Our Best First Quarter

RECORD SALES

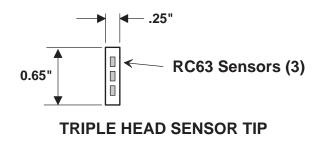
New Purchase Orders received in the first 3 months of 2007 totalled more sales dollars than any previous first quarter. Here's a look at some of the business statistics regarding products shipped in 2007...

- Analog Sensors RC models outnumbered D models 2 to 1
- DMS Sensors RC models outnumbered D models 10 to 1
- DMS vs. Analog
 DMS sensor shipments exceeded analog
 models by 2.5 to 1

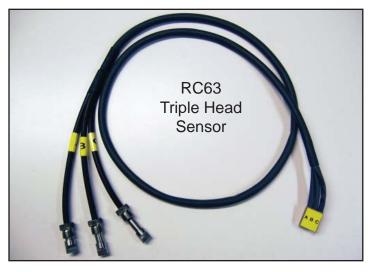
Our DMS products have gained wide acceptance and they are supported by free upgrades.

CUSTOM TIPS

As usual, we delivered many systems with custom engineered sensor tips. The top photo shows a triple headed light guide for installation into the print head of ink jet printers. Three model RC63 fiberoptics are installed in the tip whose overall size measures just 0.25" x 0.65" (6.35 x 16.5 mm).

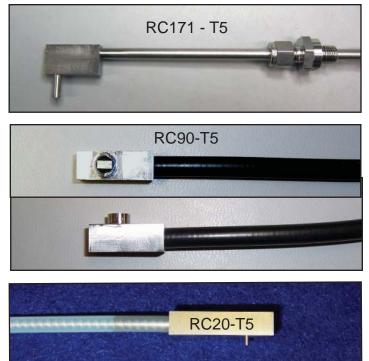


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90° TIPS

Option T5 has been a popular customization this year, as can be seen from these photos below.



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Fiberoptic Sensors for the Measurement of Distance, Displacement and Vibration